

# DIRECTORY

## BROKERS

To obtain more information on any of the programs listed, please select the appropriate URL. For more information, please contact Angela Latham: alatham@lrp.com; (T) 215-784-0910, ext. 6236, (F) 215-784-0870.

NAME & ADDRESS	NUMBER OF OFFICES/ NUMBER OF CLIENTS/ YEARS IN BUSINESS	SERVICES													SECTORS																				
		RISK TRANSFER	ALTERNATIVE RISK	CLAIMS MANAGEMENT	BENEFITS	CHANGE MANAGEMENT	COMPENSATION CONSULTING	TECHNOLOGY	GLOBAL PLACEMENT	M&A	RISK MANAGEMENT	BUSINESS CONTINUITY/CRISIS MGMT.	PROTECTION/SECURITY	ERM	AGRICULTURE	AUTOMOTIVE	AVIATION	CHEMICALS	CONSTRUCTION	ENERGY	ENVIRONMENTAL	ENTERTAINMENT	FINANCIAL	FINE ART	HEALTHCARE	HIGHER ED	HOSPITALITY	MARINE	NONPROFITS	PHARMACEUTICALS/LIFE SCIENCES	PUBLIC SECTOR	REAL ESTATE	RETAIL	TECHNOLOGY	TELECOM
<b>BROKERAGE: LARGE GLOBAL MARKETS</b>																																			
Arthur J. Gallagher Risk Management Services Two Pierce Place, 14 Chicago, IL 60608 www.ajgrms.com 630-285-3909	70+/ N/A/ 1927	What makes us unique? We put clients' needs first and provide tailored, risk management solutions to fit their needs.													We have more than 24 industry and coverage practices groups of professionals who are knowledgeable about the unique risks associated with our clients' industries.																				
Assurex Global 655 Metro Place South, Suite 500 Columbus, OH 43017 www.assurexglobal.com 1-800-ASSUREX	550/ N/A/ 55																																		
Lockton Companies 444 W. 47th Street, Ste. 900 Kansas City, MO 64112 www.lockton.com 816-960-9000	46/ 15000+/ 43	Retirement services, health risk management													Lockton is the world's largest, privately owned independent insurance broker specializing in insurance brokerage, risk management and employee benefits consulting.																				
Marsh Inc. 1166 Avenue of the Americas New York, NY 10036 www.marsh.com 212-345-6000	400/ N/A/ 138																																		
Mercer LLC 1166 Avenue of the Americas New York, NY 10036 www.mercer.com, www.imercer.com 212-345-7000	181/ 25,000+/ 72	Human capital consulting, investment management, HR outsourcing																																	
Neace Lukens Insurance 2305 River River Road Louisville, Kentucky 40206 www.neacelukens.com 502-894-2100	24/ approximately 17,000/ 18	Loss prevention, property services, financial services, and TPA services																																	
Woodruff-Sawyer & Co. 220 Bush Street, 7th Floor San Francisco, CA 94104 www.wsandco.com 415-391-2141	6/ 2200/ 91	Management liability/D&O													Woodruff-Sawyer is a full-service insurance brokerage and consulting firm with dedicated experts across all lines of coverage. One of the largest independent brokerage firms in the nation, we deliver cost-effective and innovative insurance solutions both nationally and internationally.																				



Don't Miss Listing ... August  
Captive/Self Insurance Directory

Contact: Angela Latham  
alatham@lrp.com / 215-784-0910 x6236

NAME & ADDRESS	AREAS OF COVERAGE	NUMBER OF OFFICES/ NUMBER OF CLIENTS/ YEARS IN BUSINESS	COVERAGES													SERVICES										
			ASSOCIATION/AFFINITY GROUPS	AVIATION	BOILER & MACHINERY	PROPERTY	GENERAL LIABILITY	COMMERCIAL AUTO	CYBER SECURITY	PROPERTY/CASUALTY	FLOOD	MARINE	SURETY & BOND	ENVIRONMENTAL	PROFESSIONAL LIABILITY	WORKERS' COMPENSATION	EPL	BROKERAGE	FINANCIAL	HEALTH/BENEFITS	RISK MANAGEMENT CONSULTING	ERISA BONDING	SAFETY/PREVENTION	CAPTIVE MANAGEMENT	WHOLESALE BROKERAGE	
<b>BROKERAGE: MIDDLE MARKETS</b>																										
Alliant Insurance Services, Inc. 1301 Dove St., 2nd Floor Newport Beach, CA 92660 www.alliantinsurance.com 949-756-0271	Nationwide	38/ 15000/ 83																								
Assurex Global 655 Metro Place South, Suite 500 Columbus, OH 43017 www.assurexglobal.com 1-800-ASSUREX	North America, Europe, Middle East, Africa, Asia-Pacific, Latin America, Caribbean	550/ N/A/ 55																								
Lockton Companies 444 W. 47th Street, Ste. 900 Kansas City, MO 64112 www.lockton.com 816-960-9000	North America, Europe, Asia, Latin America, Middle East	46/ 15000+/ 43	Lockton is the world's largest, privately owned independent insurance broker specializing in insurance brokerage, risk management and employee benefits consulting.													Captive advisory services, health risk management										
Marsh Inc. 1166 Avenue of the Americas New York, NY 10036 www.marsh.com 212-345-6000	US/Canada, EMEA, Latin America, Asia-Pacific	400/ N/A/ 138																								
Mercer LLC 1166 Avenue of the Americas New York, NY 10036 www.mercer.com, www.imercer.com 212-345-7000	Global	181/ 25,000+/ 72																								
Neace Lukens Insurance 2305 River River Road Louisville, Kentucky 40206 www.neacelukens.com 502-894-2100	Ohio, Indiana, Michigan, Kentucky, Illinois, Wisconsin, North Carolina, West Virginia, Florida, Arkansas, Missouri	24/ approximately 17,000/ 18																								
WellsFargo Insurance Services 150 N. Michigan Avenue Chicago, IL 60610 wellsfargo.com/wfis 312-423-2500		200/ 150000/ 20 Years (1989)																								
Woodruff-Sawyer & Co. 220 Bush Street, 7th Floor San Francisco, CA 94104 www.wsandco.com 415-391-2141		6/ 2200/ 91	Woodruff-Sawyer is a full-service insurance brokerage and consulting firm with dedicated experts across all lines of coverage.													Claims management & consulting										




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NAME & ADDRESS	DOMICILES SERVED	NUMBER OF OFFICES/ NUMBER OF CLIENTS/ YEARS IN BUSINESS	TYPES							COVERAGES						SERVICES									
			SINGLE PARENT	ASSOCIATION/GROUP	FRG	AGENCY	RENT-A-CAPTIVE	SPONSORED	SEGREGATED ACCOUNT	PROTECTED CELL	PROFESSIONAL LIABILITY	MEDICAL MALPRACTICE	PROPERTY	EMPLOYEE BENEFITS	CASUALTY	WORKERS' COMPENSATION	FORMATION	LICENSING	GENERAL MANAGEMENT	FINANCIAL SERVICES	REG/COMPLIANCE	INSURANCE SERVICES	FEASIBILITY CONSULTING	ON-GOING CONSULTATION	
<b>BROKERAGE: CAPTIVE MANAGEMENT</b>																									
Arthur J. Gallagher Risk Management Services Two Pierce Place, 14 Chicago, IL 60608 www.ajgrms.com 630-285-3909	Bermuda, Cayman, Hawaii, Vermont and more	70+/ N/A/ 1927	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	
			Currently manages 70 group and single-parent captives.							Visit our website: www.artextrisk.com.						Visit our website: www. artextrisk.com									
Assurex Global 655 Metro Place South, Suite 500 Columbus, OH 43017 www.assurexglobal.com 1-800-ASSUREX	Bermuda	550/ N/A/ 55	●							●	●	●	●	●	●										
Marsh Inc. 1166 Avenue of the Americas New York, NY 10036 www.marsh.com 212-345-6000	All	400/ N/A/ 138	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	
			Special purpose vehicles							All commercial coverages and most fronted personal lines															
Neace Lukens Insurance 2305 River River Road Louisville, Kentucky 40206 www.neacelukens.com 502-894-2100	Barbados	24/ approximately 17,000/ 18	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	



Nominate A Team  
For The Teddy Awards

Nomination deadline: July 15, 2009

www.riskandinsurance.com

NAME & ADDRESS	AREAS OF COVERAGE	NUMBER OF OFFICES/ NUMBER OF CLIENTS/ YEARS IN BUSINESS	SERVICES													PRACTICE GROUP									
			ANALYTICS	INVESTMENT BANKING	CLIENT SERVICES	CONSULTING	FACULTATIVE	TREATY	CLAIMS	CONTRACT WORDING	STRUCTURED RISK	PROGRAM MANAGER SOLUTIONS	ACCIDENT, LIFE, HEALTH	RETRO	CAPITAL MARKETS	CASUALTY	CATASTROPHE	PROFESSIONAL LIABILITY	PROPERTY	WORKERS' COMPENSATION	MARINE & ENERGY	AG	SURETY		
<b>BROKERAGE: REINSURANCE</b>																									
Alliant Insurance Services, Inc. 1301 Dove St., 2nd Floor Newport Beach, CA 92660 www.alliantinsurance.com 949-756-0271	Nationwide	38/ 15000/ 83	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	
Assurex Global 655 Metro Place South, Suite 500 Columbus, OH 43017 www.assurexglobal.com 1-800-ASSUREX	North America	550/ N/A/ 55															●								
Guy Carpenter & Company, LLC One Madison Avenue New York, NY, 10010 www.guycarp.com 917-937-3000	Global	over 50/ N/A/ 85	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	●	
																Aviation, construction & engineering, excess & umbrella, medical professional liability, terror risk									